## 5. Financial status

## 5-1. Summarized Balance Sheet and Income Statement over the Past Five Years.

## 5-1-1. Balance Sheet

Unit: USD thousand

| Descriptions |  | Financial data during 2000~2004 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2004 | 2003 | 2002 | 2001 | 2000 |
| Cash, due from banks, deposit with the Central Bank |  | 293,800 | 277,555 | 213,365 | 299,424 | 257,626 |
| Marketable securities |  | 194,565 | 88,695 | 167,994 | 319,846 | 249,915 |
| Bank draft, discounts and loans |  | 1,906,294 | 1,652,738 | 133,0624 | 1,006,149 | 1,145,325 |
| Receivables |  | 23,425 | 12,130 | 11,578 | 9,836 | 10,472 |
| Long-term investments |  | 5,759 | 5,410 | 4,709 | 4,652 | 436 |
| Fixed assets |  | 32,186 | 28,429 | 27,989 | 27,754 | 29,840 |
| Other assets |  | 46,779 | 45,627 | 47,888 | 43,291 | 34,562 |
| Due to Central bank and other banks |  | 14,703 | 13,977 | 10,463 | 7,245 | 6,832 |
| Deposits \& remittance |  | 2,302,825 | 1,913,692 | 1,627,271 | 1,540,227 | 1,514,428 |
| Other liabilities |  | 25,110 | 37,115 | 24,771 | 29,894 | 28,464 |
| Share capital |  | 101,745 | 93,700 | 92,087 | 90,966 | 96,500 |
| Capital reserve |  | 46,778 | 43,940 | 43,184 | 68,880 | 73,009 |
| Retained <br> earnings | Before allocation | 11,647 | 8,160 | 6,371 | $(26,261)$ | 8,942 |
|  | After allocation | (Note) | 3,848 | 1,924 | - | 4,206 |
| Total assets |  | 2,502,808 | 2,110,584 | 1,804,147 | 1,710,952 | 1,728,176 |
| Total <br> tiabilities | Before allocation | 2,342,638 | 1,964,784 | 1,662,505 | 1,577,367 | 1,549,724 |
|  | After allocation | (Note) | 1,967,222 | 1,666,952 | 1,577,367 | 1554460 |
| Total <br> Shareholders' <br> equity | Before allocation | 160,170 | 145,800 | 141,642 | 133,585 | 178452 |
|  | After allocation | (Note) | 143,362 | 137,195 | 133,585 | 173716 |

[^0]
## 5-1-2. Income Statement

Unit: USD thousand

| Descriptions Year |  | Financial data during 2000~2004*1 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2004 | 2003 | 2002 | 2001 | 2000 |
| Operating revenues |  | 71,573 | 69,818 | 81,002 | 97,315 | 110,610 |
| Operating expenses |  | 63,860 | 61,976 | 75,418 | 128,170 | 102,350 |
| Gross profit |  | 7,713 | 7,842 | 5,854 | $(30,855)$ | 8,261 |
| Non-operating income |  | 1,191 | 523 | 427 | 233 | 490 |
| Non-operating expenditures |  | 124 | 859 | 888 | 2,861 | 46 |
| Net income(loss) before tax |  | 8,780 | 7,506 | 5,393 | $(33,483)$ | 8,705 |
| Income tax(profit) |  | 1,229 | 1,303 | (978) | $(3,261)$ | 1,977 |
| Net income(loss) |  | 7,550 | 6,203 | 6,370 | $(30,222)$ | 6,727 |
| Earnings per <br> share <br> (loss) | Before adjustment | 0.0231 | 0.0206 | 0.0216 | (0.1040) | 0.0219 |
|  | After <br> adjustment | (Note) | 0.0203 | 0.0213 | (0.1018) | 0.0216 |

[^1]5-2. Analysis on Major Financial Ratios during 2000~2004

| Year <br> Descriptions |  | Financial analysis during 2000~2004 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2004 | 2003 | 2002 | 2001 | 2000 |
|  | Liabilities to assets ratio (\%) | 93.60 | 93.09 | 92.15 | 92.19 | 89.67 |
|  | Deposits to net worth ratio (\%) | 1,437 | 1,312 | 1,148 | 1,152 | 848 |
|  | Fixed assets to net worth ratio (\%) | 20.09 | 19.50 | 19.76 | 20.78 | 16.72 |
| 范 | Liquid reserves ratio | 13.32 | 10.52 | 11.47 | 20.10 | 14.97 |
|  | Loans to deposits ratio (\%) | 83.72 | 86.73 | 82.54 | 65.86 | 76.05 |
|  | Overdue loan ratio (\%) | 2.68 | 3.78 | 6.28 | 7.95 | 8.65 |
|  | Total assets turnover(times) | 0.03 | 0.03 | 0.05 | 0.06 | 0.06 |
|  | Average operating revenue per employee(USD thousands) | 82.37 | 95.92 | 121.98 | 177.26 | 202.20 |
|  | Average earnings per employee(USD thousands) | 8.68 | 8.53 | 9.58 | (55.06) | 12.31 |
| 菏 | ROA (\%) | 0.37 | 0.38 | 0.36 | (1.81) | 0.39 |
|  | ROE (\%) | 5.57 | 5.18 | 4.60 | (20.03) | 3.79 |
|  | Net income ratio (\%) | 12.27 | 8.88 | 7.87 | (31.06) | 6.08 |
|  | EPS(loss)(USD) | 0.0231 | 0.0206 | 0.0216 | (0.1040) | 0.0219 |
|  | Cash flow ratio (\%) | 35.60 | 31.54 | (2.47) | 46.22 | 77.99 |
|  | Fund flow adequacy ratio (\%) | 368.18 | 324.26 | 250.72 | 210.35 | 226.35 |
|  | Fund reinvestment ratio (\%) | 5.47 | 6.31 | 3.94 | 7.17 | 9.91 |
|  | Capital adequacy ratio (\%) | 11.05 | 12.69 | 12.84 | 15.20 | 20.15 |
|  | Capital net worth(USD) | 155,360 | 140,755 | 140,745 | 128,819 | 186,195 |
|  | Total risk-based assets(USD) | 1,405,714 | 1,109,446 | 1,095,898 | 846,219 | 924,108 |
|  | First capital type to risk weighted risk-based assets ratio (\%) | 11.28 | 13.01 | 12.73 | 15.55 | 19.52 |
|  | First and second capital type to risk weighted risk-based assets ratio (\%) | 11.48 | 13.17 | 13.35 | 15.75 | 20.20 |
|  | Leverage ratio (\%) | 6.68 | 7.32 | 7.93 | 7.89 | 10.47 |


|  | Common stock to total assets ratio (\%) | 6.4 | 6.91 | 7.85 | 7.81 | 10.33 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Secured Loans to Related Parties (\%) |  | 17,277 | 18,952 | 22,179 | 51,065 | 54,359 |
| Secured Loans to Related Parties to Total Outstanding Loans Ratio (\%) |  | 0.88 | 1.11 | 1.65 | 5.01 | 4.69 |
|  | Mark share of asset | 0.25 | 0.25 | 0.24 | 0.24 | 0.24 |
|  | Mark share of net | 0.30 | 0.32 | 0.31 | 0.27 | 0.34 |
|  | Mark share of deposit | 0.39 | 0.36 | 0.33 | 0.33 | 0.31 |
|  | Mark share of loan | 0.38 | 0.39 | 0.34 | 0.25 | 0.26 |

## 5-3. Supervisors' Audit Report

# COTA Commercial Bank Co., Ltd., Supervisor's Audit Report for Year 2004 

To: Shareholders' Regular Meeting of Year 2004

The Business Report, Financial Statement and Proposal on Profit Allocation of Fiscal 2004 worked out and submitted by COTA Bank board of directors have been duly audited by Peat, Marwick, Mitchell \& Co., and further verified by us. This Report duly submitted in accordance with Article 219 of the Company Law.

Standing Supervisor : Teh-Chin Lai

Supervisor : Hui-Huang Chang

Supervisor : Lien-Kui Wang

Supervisor : Dong-Po Xie

## 5-4. Financial Statements for Year 2004

Independent Auditors' Report

The Board of Directors
COTA Commercial Bank Co., Ltd.:

We have audited the balance sheets of COTA Commercial Bank Co., Ltd. (the Company) as of December 31, 2004 and 2003, and the related statements of income, changes in stockholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards and the Republic of China Guidelines for Certified Public Accountants' Examinations and Reports on Financial Statements for Financial Institutions. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of COTA Commercial Bank Co., Ltd. as of December 31, 2004 and 2003, and the results of its operations and its cash flows for the years then ended in conformity with Republic of China generally accepted accounting principles and "Regulations Governing Financial Reporting for Financial Institutions."

## KPMG Certified Public Accountants

January 11, 2005
Verification Code by Securities, Stock and Exchange Futures Commission, Ministry of Finance:
(88)-Tai-Tsai-Cheng-(VI)-18311

The accompanying financial statements are intended only to present the financial position, results of operations and cash flows in accordance with the accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdictions. The standards, procedures and practices to audit such financial statements are those generally accepted and applied in the Republic of China.

Balance Sheets
December 31, 2004 and 2003
(Expressed in thousands of US Dollars)

|  | 2004 |  |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | \% | Amount | \% |
| Assets |  |  |  |  |  |
| Cash and deposits in other banks (note 3) | \$ | 67,912 | 3 | 75,432 | 4 |
| Deposit in Central Bank (note 4) |  | 228,577 | 9 | 202,865 | 10 |
| Investment securities, net (notes 5 and 19) |  | 196,346 | 8 | 88,932 | 4 |
| Receivables, net (note 6) |  | 22,697 | 1 | 11,280 | 1 |
| Prepayments |  | 942 |  | 882 | - |
| Loans, net (note 7) |  | 1,923,744 | 76 | 1,657,152 | 78 |
| Long-term investments (note 8) |  | 5,812 | - | 5,424 | - |
| Other financial assets (notes 17 and 19) |  | 5,300 | - | 4,443 | - |
| Premises and equipment, net (note 9) |  | 32,480 | 1 | 28,505 | 1 |
| Other assets (note 10) |  | 37,021 | 2 | 35,800 | 2 |
| Deferred income tax (note 15) |  | 4,886 | - | 5,506 | - |
| Total assets | \$ | 2,525,717 | $\underline{100}$ | 2,116,221 | $\underline{100}$ |
| $\underline{\text { Liabilities and Stockholders' Equity }}$ |  |  |  |  |  |
| Bonds sold under agreement to repurchase | \$ | - |  | 11,804 | - |
| Call loans from and due to banks |  | 14,838 | 1 | 14,014 | 1 |
| Payables (note 11) |  | 13,575 | 1 | 17,960 | 1 |
| Advance collections and other accounts payable |  | 4,714 | - | 971 | - |
| Deposits (note 12) |  | 2,323,904 | 92 | 1,918,803 | 91 |
| Provision for land revaluation increment tax (note 9) |  | 1,407 | - | 1,326 | - |
| Accrued pension liabilities (note 13) |  | 5,290 | - | 4,817 | - |
| Other liabilities |  | 143 | - | 140 | - |
| Reserve for guarantee liabilities |  | 210 | - | 196 | - |
| Total liabilities |  | 2,364,081 | 94 | 1,970,031 | 93 |
| Stockholders' equity (note 14): |  |  |  |  |  |
| Common stock |  | 105,117 | 4 | 103,267 | 5 |
| Capital reserve |  | 51,698 | 2 | 51,698 | 2 |
| Retained earnings: |  |  |  |  |  |
| Statutory reserve |  | 3,730 | - | 1,892 | - |
| Undistributed earnings |  | 7,246 | - | 6,138 | - |
| Cumulative Translation Adjustments |  | $(6,155)$ | - | $(16,805)$ | - |
| Total stockholders' equity |  | 161,636 | 6 | 146,190 | 7 |
| Commitments and contingencies (note 20) |  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | $\underline{2,525,717}$ | $\underline{100}$ | 2,116,221 | $\underline{100}$ |

COTA Commercial Bank Co., Ltd.
Statements of Income
For the Years Ended December 31, 2004 and 2003
(Expressed in thousands of US Dollars, except for per share data)


## COTA Commercial Bank Co., Ltd.

Statements of Changes in Stockholders' Equity

For the Years Ended December 31, 2004 and 2003
(Expressed in thousands of US Dollars)

| Commonstock | Retained earnings |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cumulative |  |  |  |  |
|  | Capital reserve | Statutory reserve | Undistributed retained earnings | Translation Adjustments | Total |
| \$ 103,267 | 51,698 | - | 6,306 | $(20,015)$ | 141,256 |

## Balance as of January 1, 2003

| Appropriation and distribution of 2002 earnings: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statutory reserve | - | - | 1,892 | $(1,892)$ | - | - |
| Remuneration to directors and supervisors | - | - | - | (132) | - | (132) |
| Employee profit sharing | - | - | - | (441) | - | (441) |
| Cash dividends | - | - | - | $(3,828)$ | - | $(3,828)$ |
| Translation Adjustments | - | - | - | - | 3,210 | 3,210 |
| Net income for 2003 | - | - | - | 6,125 | - | 6,125 |
| Balance as of December 31, | 103,267 | 51,698 | 1,892 | 6,138 | $(16,805)$ | 146,190 |

2003
Appropriation and distribution of 2003 earnings:

| Statutory reserve | - | - | 1,838 | $(1,838)$ | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Remuneration to directors |  |  |  |  |  |  |
| and supervisors | - | - | - | $(129)$ | - | $(129)$ |
| Employee profit sharing | - | - | - | $(429)$ | - | $(429)$ |
| Cash dividends | - | - | - | $(1,850)$ | - | $(1,850)$ |
| Stock dividends | 1,850 | - | - | $(1,850)$ | - | - |
| Tanslation Adjustments | - | - | - | - | 10,650 | 10,650 |
| et income for 2004 | - | - | - | $\underline{7,204}$ | - | $-7,204$ |
| Balance as of December 31, | $\$ \underline{105,117}$ | $\underline{51,698}$ | $\underline{3,730}$ | $\underline{7,246}$ | $\underline{(6,155)}$ | $\underline{161,636}$ | 2004

# Statements of Cash Flows 

For the Years Ended December 31, 2004 and 2003
(Expressed in thousands of US Dollars)

Cash flows from operating activities:
Net income
\$
7,204
6,125
Adjustments to reconcile net income to net cash provided by operating activities:
Depreciation and amortization
1,340
1,283
Provision for loan losses and other reserves
6,316
7,229
Loss (gain) on disposal of property, net (371)
Loss (gain) on sale of marketable securities 105
Provision for valuation of foreclosed properties 95
Accrued pension cost 1,634 800

Changes in other current assets and liabilities, net

| $(5,170)$ |
| :---: |
| 11,153 |

Cash flows from investing activities:
Increase in deposit in Central Bank
Increase in receivables
Increase in long-term equity investments -

Decrease in investment securities, net
Increase in loans
8,327
$(146,419)$
Purchase of property and equipment
$(1,839)$
Proceeds from sale of property and equipment $\quad 1,018$
Decrease (increase) in other financial assets (510)
Increase in deferred expenses (565)
Net cash used in investing activities
(154,656)
39,625
$(302,013)$

13
1,200
$\qquad$
$(269,756)$
Cash flow from financing activities:
Increase in deposits 253,220
Increase (decrease) in guarantee deposits
(7)

Increase (decrease) in notes issued under repurchase
$(11,958)$
257,976
4
11,625 agreement
Cash dividends paid $\quad(1,898)$
(448)

| Remuneration to directors and supervisors |  | (132) | (134) |
| :---: | :---: | :---: | :---: |
| Net cash provided by financing activities |  | 238,784 | 265,145 |
| Effect Of Foreign Exchange Rate Charges |  | 24,805 | 6,011 |
| Net increase in cash and cash equivalents |  | 120,086 | 15,302 |
| Cash and cash equivalents at beginning of year |  | 270,321 | 255,019 |
| Cash and cash equivalents at end of year | \$ | 390,407 | 270,321 |
| Details of cash and cash equivalents: |  |  |  |
| Cash |  | 25,256 | 21,484 |
| Deposits in other banks |  | 42,656 | 53,948 |
| Deposits in Central Bank |  | 167,378 | 152,760 |
| Investment securities as cash equivalents |  | 155,117 | 42,129 |
|  | \$ | 390,407 | 270,321 |
| Supplemental disclosures of cash flow information: |  |  |  |
| Cash paid during the period for: |  |  |  |
| Interest | \$ | 23,809 | 26,354 |
| Income tax | \$ | 408 | 622 |
| Foreclosed assets transferred to premises | \$ | 1,004 | - |

COTA Commercial Bank Co., Ltd.<br>Notes to Financial Statements<br>December 31, 2004 and 2003<br>(Expressed in thousands of USD, unless otherwise stated)

1. Organization and operations

COTA Commercial Bank Co., Ltd. (the Company) was established in 1915 as a credit cooperative. Effective January 1, 1999, the Company changed its status to commercial bank and its name to COTA Commercial Bank Co., Ltd. in accordance with the Company Law and the Banking Law. The Company has 18 domestic branches currently.

The Company is engaged in:

- Receiving deposits, extending loans, investing in bills and bonds, funds remittance, acceptances and guarantees, issuing letters of credit and providing other agency business (except for issuing foreign letters of credit and foreign guarantees);
- Buying and selling foreign currencies and traveler's checks;
- Credit card related services;
- Trust and fiduciary services.

As of December 31, 2004, the number of employees of the Company was 869 .
2. Summary of Significant Accounting Policies

The accompanying financial statements were prepared in accordance with generally accepted accounting principles of the Republic of China. Significant accounting policies are summarized as below:
(a) Basis of financial statements

The financial statements include accounts of the headquarters and domestic branches. All inter-office account balances and transactions have been eliminated while preparing the financial statements.

As required by the Banking Law and the Rules Governing Trust and Investment Companies and for the purpose of internal management, the Company maintains separate accounts and prepares separate sets of financial statements for its own funds and for the funds it administers on behalf of trustees. All the entrusted assets are booked in the memo account.
(b)Foreign currency transactions

Transactions in foreign currencies are translated at the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate prevailing at the balance sheet date. Foreign exchange differences arising from translation are recognized in the income statement.
(c) Deposit in Central Bank

Deposit in Central Bank includes statutory deposits and certificate deposits. Statutory deposits are made according to relevant reserve regulations prescribed by Central Bank.
(d) Investment securities

Investment securities, including bonds, short-term bills, equity securities, beneficiary certificates and listed securities are stated at cost and are subsequently evaluated by the lower of cost or market value. Market value of listed stocks and closed-end funds is the average closing price for the last month of the reporting period. Market price for open-end mutual funds is determined by the net worth of the funds on the balance sheet date. Market price of bonds is the quoted market price as of the balance sheet date.

The costs of sale of bonds, beneficiary certificates and equity securities are determined based on the moving-average method. Cost of sale of short-term bills is determined based on the specific-identification method.
(e) Repurchase and resale agreements

Investment securities with repurchase or resale agreements are accounted for using the financing method. Interest income or expenses on the trading of these securities are determined based on the difference between the cost and the price stated on repurchase or resale agreements.

Allowance for loan losses is regularly evaluated by the management for adequacy and is established through a charge to the provision for loan losses. This evaluation considers the quality of overall portfolio, which comprises of loans, accounts receivables, and outstanding guarantees. The risk of specific delinquent claims refers to the likelihood of default and is subject to review using internal risk rating. The risk of overall claims is reviewed based on past experiences. Doubtful accounts are charged off when the possibility of recovery becomes remote.

In accordance with Business Tax Law, the Company provides $3 \%$ of operating revenue as allowance for bad debt with a view to writing off the default accounts starting July 1, 1999, and for the following years until the NPL (non-performing loan) ratio is lower than $1 \%$.
(g) Long-term investments

Long-term investments are stated at cost. When there is evidence that a decline in market value is other than temporary, the cost of the individual security is written down to the market value and the write-down is accounted for as a realized loss. Stock dividends received from investments are not recognized as investment income but are accounted for as an increase in the number of capital shares invested. The cost of sale of investments is determined by the weighted-average method.
(h) Premises and equipment

Premises and equipment are stated at cost except that certain lands have been revalued in accordance with relevant laws and regulations. Revaluation increment is recorded as an addition to the carrying amount of the land and a corresponding capital reserve is recorded after the consideration of applicable reserve for taxes. Major additions, improvement, and replacement are capitalized, while maintenance and repairs are charged to current earnings. Interest incurred in acquisition of property before they are ready for the intended use is capitalized as part of the acquisition costs.

Depreciation is provided on the straight-line method using government-announced useful lives that approximate the economic lives of the assets. Premises and equipment still in use after full depreciation may continue to be depreciated over estimated remaining useful lives. Useful lives of major premises and equipment are as follows:

Buildings and premises
Operating equipment
Transportation equipment
Miscellaneous equipment

11 to 60 years
1 to 5 years
3 to 5 years
3 to 15 years

Gain or loss on disposal of premises and equipment is recorded as non-operating income or expenses.
(i) Assets under operating lease

Assets leased to other parties under operating lease are stated at cost. Depreciation is provided on the straight-line method and is recognized as non-operating expenses.

Idle assets are stated at the lower of historical cost or net realizable value. Depreciation is recognized as non-operating expenses.
(k) Deferred charges

Capital expenditures for equipment repair and software expenses are amortized over a period of 3 to 5 years using the straight-line method.
(1) Foreclosed assets

Foreclosed assets are stated at the estimated net realizable value and are re-assessed on balance sheet date. The excess of cost over market is recognized as current loss. Under Article 76 of the Banking Law, foreclosed assets should be disposed off within four years.
(m) Financial derivatives

The Company is engaged in the trading of certain stock future contracts available on the capital market. The financial instruments are held either for "trading purposes" or "non-trading purposes". Financial instruments held for non-trading purposes are those intended for hedging the risk of assets, liabilities, positions and cash flows.

Financial instruments for trading purposes are stated at fair market value on the balance sheet date, and gains and losses are credited or charged to current exchange gains or losses. The evaluation and recognition of profits and losses of the financial instruments for non-trading purposes are accounted for on same the basis as the hedged assets, liabilities or positions.
(n) Employees retirement plans

The Company has established a non-contributory employee retirement plan covering all regular employees. According to the plan, employees are eligible for retirement or are required to retire after meeting certain age or service requirements. The retirement benefits are lump-sum payments and are based on the years of service and the level of pay at retirement.

The Company contributes, on the monthly basis, an amount equal to $15 \%$ of payroll of non-management employees to a pension fund maintained with Central Trust of China to cover the pension obligation for
those employees. On the other hand, the Company contributes, on the monthly basis, an amount equal to $8 \%$ of payroll of management level employees to another independent fund to cover pension obligation for such employees.

The Company has followed ROC Statement of Financial Accounting Standards No. 18 (SFAS No. 18), "Accounting for Pensions", in accounting for its defined-benefit retirement plan; therefore, pension costs are actuarially determined and include current service cost and amortization of transition obligation at initial adoption of SFAS No. 18, and, under certain circumstances, of actuarial gains and losses. If the accumulated benefit obligation exceeds the fair value of plan assets at the balance sheet date, a minimum liability is recognized based on the actuarial report as of that date.
(o) Reserve for guarantee liability

Reserve for guarantee liability is provided by evaluating the status of guarantees outstanding and acceptances receivable at year end.
(p) Commitments and contingencies

When loss from commitments and contingencies is deemed probable and the amount can be reasonably estimated, such losses are recorded currently; other commitments and contingencies are disclosed with regard to the nature and the range of possible losses, if any.
(q) Revenue recognition

Interest income is recognized under the accrual basis. Accrual of interest is suspended for overdue receivables and is not recognized until collected.
(r) Income tax

Income tax is calculated based on accounting income. Under the asset and liability approach of ROC SFAS No. 22, the amount of deferred tax liabilities or assets is calculated by applying the provisions of enacted tax law to determine the amount of tax payable or refundable, currently or in future years. The tax effect of taxable temporary differences is recorded as deferred tax liability. The tax effects of deductible temporary differences, operating loss carry forwards and tax credits is recognized as deferred tax assets. An allowance is provided on deferred tax assets that may not be realized in the future. Deferred income tax assets and liabilities are classified as current or concurrent based on the classification of the asset or liability related to the deferred item or, on certain transactions not directly related to an asset or liability, the timing of recognition of the deferred item for income tax purposes.

According the revised Income Tax Law that became effective January 1, 1998, undistributed earnings are subject to an additional $10 \%$ corporate income surtax. The surtax payable is recorded as the Company's income tax expense in the year when the earnings are resolved to be retained by the stockholders.
(s) Earnings per share (EPS)

Earnings per share (EPS) are computed based on the weighted-average number of common shares outstanding during the period. Retroactively computed EPS for the previous year is also presented if there is capitalization of retained earnings in current year.
3. Cash and Deposits in Other Banks

|  | $\begin{gathered} \text { December 31, } \\ 2004 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Cash in vault | \$ | 25,256 | 21,484 |
| Checks awaiting clearance |  | 3,845 | 5,764 |
| Deposit in other banks |  | 34,192 | 46,436 |
| Call loans to banks |  | 3,162 | - |
| Deposits with Financial Information Service Co., |  | 1,457 | 1,748 |
| Ltd. |  |  |  |
|  | \$ | 67.912 | 75,432 |

4. Deposit in Central Bank

$$
\begin{array}{cc}
\text { December 31, } & \text { December 31, } \\
2004 & 2003
\end{array}
$$

| Deposit reserve - checking accounts | $\$$ | 24,939 | 43,339 |
| :--- | ---: | ---: | ---: |
| Deposit reserve - demand accounts | 61,199 | 50,105 |  |
| Certificate of deposits |  | 142,439 | 109,421 |
|  |  | 228,577 | 202,865 |

According to the statutory reserve requirement, the Company deposits funds with Central Bank. Deposits in checking account are interest-free and can be withdrawn without restriction; interest is accrued on demand account which cannot be withdrawn except for the monthly adjustment to the required level of reserve.
5. Investment Securities


$$
\$ \xlongequal{22,697}
$$

$\qquad$
7. Loans

| Overdrafts | \$ | 1,317 | 1,227 |
| :---: | :---: | :---: | :---: |
| Short-term loans |  | 507,342 | 494,788 |
| Medium-term loans |  | 806,503 | 650,390 |
| Long-term loans |  | 578,095 | 466,973 |
| Non-accrual loans |  | 52,269 | 62,948 |
| Less: allowance for loan losses |  | $\begin{array}{r} 1,945,526 \\ (21,782) \\ \hline \end{array}$ | $\begin{array}{r} 1,676,326 \\ (19,174) \\ \hline \end{array}$ |
|  | \$ | 1,923,744 | 1,657,152 |

The movements in allowance for loan losses for the years ended December 31, 2004 and 2003 were as follows:

|  | Allowance for the loss of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Loans |  | Receivables | Total |
| $\underline{2004}$ |  |  |  |  |
| Balance at beginning of year | \$ | 20,544 | 423 | 20,967 |
| Current provisions |  | 6,680 | - | 6,680 |
| Loans charged-off |  | $(12,296)$ | (43) | $(12,339)$ |
| Recoveries of loans previously |  | 6,854 | 56 | 6,910 |
| charged-off |  |  |  |  |
| Balance at end of year | \$ | 21,782 | 436 | 22,218 |
| $\underline{2003}$ |  |  |  |  |
| Balance at beginning of year | \$ | 21,660 | 112 | 21,772 |
| Current provisions |  | 7,045 | 295 | 7,340 |
| Loans charged-off |  | $(12,666)$ | (29) | $(12,695)$ |
| Recoveries of loans previously |  | 3,135 | 17 | 3,152 |
| charged-off |  |  |  |  |
| Balance at end of year | \$ | 19,174 | 395 | 19,569 |

Accrual of interest that has been suspended for non-accrual account amounted to $\$ 1,449$ and $\$ 1,247$ thousands, respectively as of December 31, 2004 and 2003.
8. Long-term Investments

| December 31, | December 31, |
| :---: | :---: |
| 2004 | 2003 |

Investment accounted for under the cost method:

| Bank-Union Life Insurance Agent Co., Ltd. | \$ | 31 |
| :--- | ---: | ---: |
| Taiwan Asset Management Corp. | 3,162 | 29 |
| Taiwan Financial Asset Service Corp. | 1,581 | 1,475 |
| Banks-Union General Insurance Agent Co., Ltd. | 32 | 30 |
| Debt Instruments Depository and Clearing Co., | 632 | 590 |
|  |  |  |
|  | 5,438 | 5,075 |

Investment recorded at the lower of cost or market:
Taiwan Cooperative Bank (fair value as of December 31, 2004 was $\$ 2,919$ )

| 374 |
| :--- |

349
5,424
9. Premises and Equipment
(a) Cost

|  | December 31, <br> 2004 | December 31, <br> 2003 |
| :--- | ---: | ---: |
| Land | $\$$ | 14,603 |
| Buildings | 15,075 | 13,474 |
| Operating equipment | 4,732 | 13,233 |
| Transportation and communication equipment | 538 | 2,793 |
| Miscellaneous equipment | 4,765 | 532 |
| Revaluation increment of land | 2,762 | 4,172 |
|  | 42,475 | 2,775 |
| Less: accumulated depreciation | $(9,995)$ | 36,979 |
| Prepayment for equipment | - | $(8,674)$ |
|  |  | 200 |


|  | December 31, |
| :---: | :---: |
| 2004 | December 31, |
| $\$$ | 2003 |
| 32,480 | $\underline{ }$ |

(b) Revaluation of property

The Company revalued its land in 1965 and 1983. The net amount of land value increment after provision for land value increment tax is recorded as capital reserve. As of December 31, 2004 and 2003, such capital reserve was reflected in the financial statements as follows:
Land value increment
\$
2,973
Less: provision for land value increment tax
$(1,421)$
$\$ \xlongequal{1,552}$
(c) Other

Insurance coverage on the property and equipment was $\$ 13,975$ and $\$ 15,264$ thousands as of December 31, 2004 and 2003, respectively. No property or equipment was pledged as a security or lien.
10. Other Assets

|  |  | $\begin{gathered} \text { December 31, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Deferred pension cost | \$ | 4,505 | 3,957 |
| Deferred charges |  | 1,426 | 1,329 |
| Idle assets, net |  | 316 | 332 |
| Assets under lease, net |  | 22,444 | 20,756 |
| Foreclosed assets, net |  | 8,330 | 9,426 |
|  | \$ | 37,021 | 35,800 |

The Company purchased a block of land in Taichung city from the city government in 1990 for future head office use. The land remains un-developed due to the delay of city development program. Since 2001, the land was leased to other party and accounted under the lower of cost or net realizable value. The details as of December 31, 2004 were as follows:

| Cost | $\$$ | 28,991 |
| :--- | :---: | :---: |
| Less: allowance for decline in value |  | $(6,968)$ |
| Estimated net realizable value | $\$$22,023 |  |

11. Payables

| December 31, | December 31, |
| :---: | :---: |
| 2004 | 2003 |


| Interest payable | $\$$ | 2,620 |
| :--- | ---: | ---: |
| Collection payable | 1,482 | 2,608 |
| Checks awaiting clearance | 3,846 | 2,790 |
| Accrued expense | 3,964 | 5,764 |
| Dividends payable | 95 | 4,732 |
| Acceptance drafts | 436 | 83 |
| Other | $\$$1,132 <br> 13,575 | 1,651 |

12 Deposits

$$
\begin{array}{cc}
\text { December 31, } & \text { December 31, } \\
2004 & 2003
\end{array}
$$

| Checking accounts | \$ | 40,835 |
| :--- | ---: | ---: |
| 1,767 | 34,488 |  |
| Cashier's checks | 27 | 3,264 |
| Check guaranteed for payment | 164,768 | 4 |
| Demand deposits | 408,395 | 134,840 |
| Time deposits | 4,835 | 263,734 |
| Postal deposits accepted | 538,382 | 4,848 |
| Demand savings deposits | $1,164,895$ | $\underline{1,021,613}$ |
| Term savings deposits | $\$ \underline{2,323,904}$ | $\underline{1,918,803}$ |

The interest rates of the above deposits ranged $0.20 \% \sim 1.575 \%$ and $0.25 \% \sim 1.75 \%$ in 2004 and in 2003, respectively.

Pension

The Company adopted December 31, 2004 and 2003, as the measurement dates for the actuarial assessment of employee pension liability. The reconciliation between the funded status of the plan and accrued pension liability is as follows:

| December 31, | December 31, |
| :---: | :---: |
| 2004 | 2003 |

Benefit obligation:

| Vested benefit obligation | \$ | $(10,183)$ | $(8,635)$ |
| :---: | :---: | :---: | :---: |
| Non-vested benefit obligation |  | $(3,674)$ | $(2,965)$ |
| Accumulated benefit obligation |  | $(13,857)$ | $(11,600)$ |
| Additional benefits based on future salaries |  | $(4,061)$ | $(3,385)$ |
| Projected benefit obligation |  | $(17,918)$ | $(14,985)$ |
| Fair value of plan assets |  | 8,568 | 6,784 |
| Funded status |  | $(9,350)$ | $(8,202)$ |
| Unrecognized loss |  | 3,011 | 1,870 |
| Unrecognized net transition obligation |  | 5,554 | 5,472 |
| Additional minimum liability |  | $(4,505)$ | $(3,957)$ |
| Accrued pension liabilities | \$ | $(5,290)$ | $(4,817)$ |

As of December 31, 2004 and 2003, the components of net periodic pension cost are as follows:

2004
2003

| Service cost | $\$$ | 1,063 | 976 |
| :--- | :---: | :---: | :---: |
| Interest cost | 510 | 471 |  |
| Expected return on plan assets |  | $(85)$ | $(84)$ |
| Amortization and deferred amount |  | 147 | 159 |
| Net pension cost | $\$=1,635$ | 1,522 |  |

Actuarial assumptions for years 2004 and 2003 were the following:

20042003
$\begin{array}{lll}\text { Discount rate } & 3.5 \% & 3.5 \% \\ \text { Rate of increase in future compensation } & 2.0 \% & 2.0 \% \\ \text { Expected long-term rate of return on plan assets } & 3.5 \% & 3.5 \%\end{array}$
14. Stockholders Equity
(a) Common stock

As of December 31, 2004 and 2003, the Company had authorized capital amounting to $\$ 105,117$ and $\$ 103,267$ thousands, with $\$ 10$ par value, respectively. Total authorized and outstanding shares were 324,741 thousands and 318,373 thousands, respectively.

It was resolved in the stockholders' meeting at May 7, 2004 to increase capital from $\$ 103,267$ to $\$ 105,117$ thousands through a stock dividend distribution amounting to $\$ 1,850$ thousands. The increase had been approved by the Ministry of Finance.
(b) Capital reserve

Capital reserve as of December 31, 2004 and 2003 was as follows:

$$
\begin{array}{cc}
\text { December 31, } & \text { December 31, } \\
2004 & 2003
\end{array}
$$

| Statutory reserve and special reserve | $\$$ | 36,770 | 36,770 |
| :--- | ---: | ---: | ---: |
| transferred |  |  |  |
| Revaluation increment | 1,700 | 1,700 |  |
| Additional paid-in capital | 13,180 | 13,180 |  |
| Other | $\$$48 | 51,698 | 51,698 |

In accordance with the ROC Company Law, capital reserve is exclusively used for offsetting prior losses and conversion to capital, and cannot be distributed as cash dividends. According to the ROC Company Law and relevant securities exchange regulations, a capital increase using capital reserve has to be reserves arisen from issuing stock or donated assets received and cannot exceed $10 \%$ of a company's paid-in capital in any year. The capital reserve from after-tax gains on disposal of fixed assets cannot be used for conversion to capital. And the capital reserve arisen from long-term equity investments cannot be used to offset prior losses or converted to capital.
(c) Statutory reserve and earnings distribution

The Company's articles of incorporation stipulate that net income should be distributed as follows:

- to pay income tax;
- to offset prior years' deficit, if any;
- to appropriate $30 \%$ as statutory reserve;
- to appropriate stockholders' regular dividends that do not exceed $10 \%$ of capital;
- to appropriate $10 \%$ as employee profit sharing.

The remaining balance is retained or appropriated based on the resolution of the Company's stockholders.

According to the Banking Law, cash dividends are limited to $15 \%$ of total capital until the balance of statutory reserve reaches the amount equal to capital.

The distributions of earnings for 2003 and 2002 were resolved in the stockholders meeting held on May 7, 2004 and May 6, 2003, respectively. The details were as follows:

2003
2002


The proposal for the distribution of 2004 earnings has yet to be presented to the stockholders meeting. The information regarding earnings distribution will be posted on the market observation system after the meeting.

The Company is subject to an income tax rate of $25 \%$. The components of income tax expense for 2004 and 2003 were summarized as follows:

2004

| Current | $\$$215 <br> Deferred | 958 <br> $\quad \$$1,173 |
| :--- | :---: | ---: |

The differences between "expected" income tax expense calculated at the statutory income tax rate and the income tax expense in the accompanying financial statements were reconciled as follows:

|  | 2004 |  | 2003 |
| :---: | :---: | :---: | :---: |
| Expected income tax expense | \$ | 2,094 | 1,853 |
| 10\% surtax on undistributed earnings |  | 200 | 443 |
| Investment tax credits |  | (41) | (35) |
| Tax effect of tax-exempt gain from sale of marketable securities and land |  | (62) | (450) |
| Tax on interest income separately taxed |  | (39) | (31) |
| Over-accrual of prior year's income tax |  | (41) |  |
| Adjustment to prior year's deferred tax assets |  |  | 229 |
| Reversal of allowance for deferred tax assets |  | (940) | (724) |
| Other adjustments pursuant to tax laws |  | 2 | 2 |
| Income tax expense | \$ | 1,173 | 1,287 |

The reconciliation of income tax expense for 2004 and 2003 and income tax refundable as of end of 2004 and 2003 was as follows:

20042003

| Expected income tax expense | $\$$ | 1,173 | 1,287 |
| :--- | ---: | ---: | :--- |
| Over-accrual of prior year's income tax | 41 | - |  |
| Deferred income tax |  | $(958)$ | $(798)$ |
| Prepayment and withholding | $(311)$ | $(488)$ |  |
| Prepayment of tax on separately taxed income |  | $(97)$ | $(153)$ |
| Income tax refundable at year end | $\$=(133)$ |  |  |

The components of deferred income tax expense (benefit) for 2004 and 2003 were the tax consequences of the following temporary differences and credits:

| Unrealized gain on exchange | $\$$ | $(15)$ | 11 |
| :--- | :---: | :---: | :---: |
| Allowance for loan losses excess of tax limitation | - | $(7)$ |  |
| Loss carry forwards | 1,926 | 1,673 |  |
| Unrealized gain (loss) on foreclosed properties | 62 | $(203)$ |  |
| Investment tax credits | - | 57 |  |
| Reversal of pension cost | 34 | - |  |
| Reversal of allowance for deferred tax assets | $(994)$ | $(735)$ |  |
| Other | $\$ \xlongequal{1,013}$ | 14 |  |

Deferred income tax assets and liabilities as of December 31, 2004 and 2003, represented the tax effects of the following temporary differences and credits:

| December 31, | December 31, |
| :---: | :---: |
| 2004 | 2003 |


| Accrued pension liability | $\$$ | 118 |
| :--- | ---: | ---: |
| Allowance for loan losses | 2,120 | 141 |
| Unrealized loss on foreclosed properties | 1,730 | 1,979 |
| Loss carry forwards | 3,590 | 1,673 |
| Valuation allowance | $(2,660)$ | 5,149 |
|  | 4,898 | $(3,411)$ |
| Unrealized exchange gains | $(12)$ | 5,531 |
| Deferred income tax assets, net | $\$=4,886$ | $(25)$ |

In accordance with ROC Income Tax Law, assessed net losses can be carried forward for five consecutive years. Loss carry forwards available to the Company as of December 31, 2004 amounting to $\$ 14,361$ thousands were the result of loss incurred in 2001 and will be expired in 2006.

The ROC tax authorities had examined and assessed the Company's income tax returns for all years through 2002.

Imputation credit account (ICA) and creditable ratio

Beginning in 1998, the imputed income tax system was implemented by the ROC government. Under the system, the income tax paid at the corporate level can be used to offset the ROC resident stockholders' individual income tax. The Company is required to establish an Imputation Credit Account (ICA) to maintain a record of the corporate income tax paid and imputation credit it has allocated to each stockholder. The credit available to ROC resident stockholders is calculated by multiplying the dividends by the creditable ratio. The creditable ratio is calculated by dividing the balance of ICA by earnings retained since January 1, 1998.

Undistributed retained earnings:

$$
\begin{array}{cc}
\text { December 31, } & \text { December 31, } \\
2004 & 2003
\end{array}
$$

| Undistributed retained earning-1998 and after | \$ | 7,246 | 6,138 |
| :---: | :---: | :---: | :---: |
| Imputation credit account (ICA) | \$ | 77 | 193 |
|  |  | 2004 | 2003 |
| The creditable ratio on retained earnings |  | 1.02\%(Expected) | 2.83\%(Actual) |

The Company's annual income tax return for the year 2000 has been assessed by the tax authorities, which determined the interest expense for the acquisition of idle land and direct cost allocation of market securities trading were not deductible. The Company has petitioned for a re-assessment and had already been notified by the tax authorities. According to the determination, the interest expense mentioned above should be deductible. The Company, however has to make an additional recognition of income tax expense amounting to $\$ 25$ thousands.
16. Earnings per share

| 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: |
| Before | After | Before | After |
| income tax | income tax | income tax | income tax |

Primary earnings per share:
Net income
Weighted-average outstanding shares

Primary earnings per share (in

$$
\begin{array}{llll}
\$ \begin{array}{r}
8,377 \\
\underline{324,741}
\end{array} & \underline{\underline{324,741}} & \underline{\underline{6,125}} \\
\underline{\underline{318,373}} & \underline{318,373}
\end{array}
$$

dollar)

Earnings per share retroactively adjusted:

| Net income | $\underline{\underline{7.412}}$ | $\underline{\underline{6.125}}$ |
| :--- | :--- | :--- |
| Weighted-average outstanding |  |  |
| hares |  |  |
| Primary earnings per share (in <br> dollar) | $\underline{\underline{324.741}}$ | $\underline{\underline{324.741}}$ |
|  | $\underline{0.023}$ | $\underline{0.019}$ |

17. Financial Instruments
(a) Financial derivatives
(i) Amount under contracts and credit risk

Credit risk is the risk that the counter-party will be unable to fulfill its contractual duty. The Company signed master netting agreements with the Taiwan Futures Exchange; therefore it is not expected to post significant risk from derivatives trading.
(ii) Market risk

Market risk is the risk that Company will suffer losses due to changes in market prices The Company maintains all its future positions within government prescribed limits in order to manage market risk.
(iii) Liquidity risk, cash flow risk and future cash requirement

Liquidity risk is the risk that the Company will be unable to settle its position on liability at the settlement date. The Company maintains adequate current assets and utilizes money market instruments to support its future cash flow requirements. Therefore, the management of the Company expected that the existing financial instruments would not cause significant losses.
(iv) Financial statement presentation

As of December 31, 2004 the guarantee deposit paid for futures trading was recorded as other financial asset. Such guarantee amounted to \$233 thousands as of December 31, 2004 and loss from such trading was $\$ 30$ thousands for 2004.
(b) Fair value of non-derivative financial instruments

The Company adopts the following methods and assumptions to estimate the fair value of its financial instruments:
(i) Fair value of short-term financial instruments is based on book value. Since such financial instruments are relatively short-term, and future value of payables and receivable should approximate their book value, the Company believes that the carrying value is a reasonable estimate of their fair value. Such instruments include cash and cash equivalents, amounts due from Central Bank, accounts receivable, amounts due to banks and accounts payable.
(ii) For marketable securities, market prices are the fair value if available. Long-term equity investments are estimated at the market quotations, if available. If market quotations are not available, relative financial information is used to estimates the fair value.
(iv) Loans are financial assets which generate interest income, mostly at floating rates. The fair value of loans should approximate its book value.

Fair value of some of the Company's financial instruments was as follows:

| Marketable securities | $\$ 196,346$ | 197,217 | 88,932 | 89,860 |
| :--- | ---: | ---: | ---: | :---: |
| Long-term equity investments (listed) | 374 | 2,919 | 349 | - |
| Long-term equity investments | 5,438 | - | 5,075 | - |
| $\quad$ (non-listed) |  |  |  |  |

(c) Off-balance-sheet credit risks

The Company provides guarantees on third party's obligations. The maturity dates do not concentrate on one particular period.

The contractual amounts for financial contracts with off-balance-sheet credit risks as of December 31, 2004 and 2003 were $\$ 48,388$ and 38,082 thousands, respectively.

The Company evaluates the credit worthiness of each credit applicant on a case-by-case basis, taking into account its credit history, credit rating and financial condition. Collaterals, mostly in the form of fixed assets, cash, inventories, marketable securities and other assets may be required based on the result of the credit worthiness evaluation. Appropriate measures are adopted depending on the result of the credit status monitoring, which include executing the collateral and amending the credit limit.

Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The total potential loss is equal to the above contractual amounts, if completely drawn upon and the counterparties default, without considering the value of any collateral.
18. Related Parties Transactions
(a) Related parties and relationship with the Company

## Parties <br> Relationship

Internal management (each individual deposit and loans not exceeding $1 \%$ of total deposits and loans)

Including directors, supervisors, managers and their spouses and immediate family members
(b) Significant transactions with related parties
(i) Loans

As of December 31, 2004 and 2003, loans to related parties were approximately $\$ 2,116$ and $\$ 2,049$ thousands, respectively, representing $0.11 \%$ and $0.12 \%$ of total loans at each year-end. Interest resulting from such loans was $\$ 64$ and $\$ 61$ thousands, respectively, representing $0.12 \%$ and $0.11 \%$ of total interest income for 2004 and 2003. The range of interest rates was approximately $2.3 \% \sim 4.2 \%$ and $2.55 \% \sim 4.4 \%$, respectively.
(ii) Deposits

As of December 31, 2004 and 2003, deposits from related parties were approximately $\$ 6,233$ and $\$ 5,662$ thousands, respectively, representing $0.28 \%$ and $0.30 \%$ of total deposits at each year-end. Interest resulting from such deposits was $\$ 87$ and $\$ 92$ thousands, respectively, representing $0.37 \%$ and $0.35 \%$ of total interest expense for 2004 and 2003. The range of interest rate was approximately $0.20 \% \sim 1.575 \%$ and $0.25 \% \sim 1.75 \%$, respectively. The range of interest rate for employee demand savings deposits was approximately $9.28 \% \sim 9.43 \%$ and $9.28 \% \sim 10.32 \%$, respectively.
(iii) As of December 31, 2004 and 2003, details of loans or guarantees that involved related parties were as follows:

December 31, 2004

## Classification

| Consumer loan borrowers | 57 |
| :--- | :--- |
| Employee mortgage loan borrowers | 82 |
| Other loan borrowers | 92 |
| Related parties as guarantors for loans | 44 |
| Related parties as providers of collateral | 18 |

Accounts Amount Revaluation loss

## Classification

| Consumer loan borrowers | 81 | $\$$ | 709 | None |
| :--- | :--- | :--- | ---: | :---: |
| Employee mortgage loan borrowers | 94 |  | 5,806 | $"$ |
| Other loan borrowers | 85 |  | 12,487 | $"$ |
| Related parties as guarantors for loans | 53 |  | 10,058 | $"$ |
| Related parties as providers of collateral | 23 |  | 2,821 | $"$ |

19. Pledged Assets
20. Significant Commitment and Contingencies

As of December 31, 2004 and 2003, the Company's significant commitments and contingent liabilities were as follows:

|  | December 31, <br> 2004 | December 31, <br> 2003 |
| :--- | :---: | :---: |
| Collections received | $\$$ | 309,753 |

Balance sheet and details of trusts are as follows:

Balance Sheet
December 31, 2004

| Trust Assets | Trust Liabilities |  |
| :--- | :--- | :--- |
| Investment in Mutual Fund $\$ \ldots \quad 12,579$ | Fund balance | $\$ \quad 12,579$ |

Operating lease

The Company has entered into various operating lease agreements for domestic banking premises.

As of December 31, 2004 the estimated rental commitments for the next five years are as follows:

## Fiscal Year

2005
\$
Amount

2006
2007
715

2008
2009

$\$$| 212 |
| ---: |
| 2,676 |

21. Other
(a) Asset quality and risk exposure analysis
(i) Risk analysis

- Non-performing loan ratio analysis

December 31, December 31, 20042003

| Non-performing loans | $\$$ | 52,099 |
| :--- | :---: | :---: |
| Overdue receivables | 50,923 | 63,447 |
| NPL ratio | $2.68 \%$ | $3.78 \%$ |
| Loans under monitoring | 16,343 | 18,286 |
| Ratio of loans under monitoring to total loans | $0.84 \%$ | $1.09 \%$ |
| Allowance for doubtful accounts | 21,782 | 19,174 |
| NPL charge-offs during the year | 12,339 | 12,695 |

■ Concentration of credit risk analysis

December 31, December 31, 20042003

Loans to related parties
Ratio of loans to related parties
Loans under the collateral of stock securities

| $\$ 17,436$ | 19,003 |
| ---: | ---: |
| $0.88 \%$ | $1.11 \%$ |
| $0.33 \%$ | $0.52 \%$ |

■ Loans by industry

| December 31, | December 31, |
| :---: | :---: |
| 2004 | 2003 |


| Manufacturing | $11.06 \%$ | Manufacturing | $13.68 \%$ |
| :--- | ---: | :--- | ---: |
| Construction | $3.80 \%$ | Transportation and communication | $8.27 \%$ |
| Utilities | $3.46 \%$ | Utilities | $3.34 \%$ |

(ii) Average amount of interest-bearing assets and liabilities as well as the current interest rate are disclosed as follows:

December 31, 2004
December 31, 2003
Average value Average rate Average value Average rate (\%)
Assets:

| Deposit in other banks | 14,228 | 1.23 | 31,158 | 1.99 |
| :---: | :---: | :---: | :---: | :---: |
| Deposit in Central | 187,527 | 1.27 | 100,216 | 1.51 |
| Bank |  |  |  |  |
| Call loans to banks | 417 | - | - | - |
| Investment securities |  |  |  |  |
| (listed securities | 92,882 | 3.18 | 143,287 | 3.02 |
| excluded) |  |  |  |  |
| Loans | 1,702,396 | 3.18 | 1,441,682 | 3.85 |
| Liabilities |  |  |  |  |
| Short-term borrowings | 2,377 | 0.79 | 5,875 | 0.88 |
| Due to banks | 15,983 | 0.08 | 14,313 | 0.23 |
| Call loans from banks | 147 | 0.97 | 19,757 | 1.21 |
| Demand deposits | 125,692 | 0.20 | 91,324 | 0.27 |
| Demand savings | 455,064 | 0.67 | 381,678 | 0.87 |
| deposits |  |  |  |  |
| Time deposits | 1,391,776 | 1.40 | 1,226,783 | 1.76 |
| Employee deposits | 11,924 | 7.26 | 10,455 | 7.78 |

Average value is calculated on the daily basis.
(iii) Interest sensitivity analysis

| December 31, | December 31, |
| :---: | :---: |
| 2004 | 2003 |

The ratio of interest bearing asset and
liabilities
87.12\%
86.70\%

The ratio of the gap and equity
(180.46\%)
(170.45\%)
(iv) Major foreign currency assets

December 31, 2004
December 31, 2003

| Foreign currency | Converted into <br> USD | Foreign currency | Converted into <br> USD |  |
| :---: | :---: | :---: | :---: | :---: |
| USD | $\$$ | 499 | USD | 382 |
| JPY | 420 | JPY | 302 |  |
| HKD | 319 | HKD | 257 |  |
| EUR | 457 | EUR | 409 |  |

(b) Maturity analysis and profitability analysis of the Company were as follow:
(i) Profitability analysis:

| December 31, | December 31, |
| :---: | :---: |
| 2004 | 2003 |


| Return on assets | $0.37 \%$ | $0.38 \%$ |
| :--- | ---: | ---: |
| Return on equity | $5.57 \%$ | $5.18 \%$ |
| Return on revenue | $12.27 \%$ | $10.75 \%$ |

(ii) Maturity analysis of assets and liabilities (expressed in millions of USD):

December 31, 2004

|  | With in 1 | Between 31 Between 91 | Between |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total | month | and 90 | and 180 | 180 | Over 1 year |
|  |  | days | days | and 1 years |  |


| Assets | $\$$ | 2,473 | 505 | 141 | 210 | 250 | 1,367 |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: | ---: |
| Liability | 2,336 | 984 | 287 | 306 | 718 | 41 |  |
| Gap | 137 | $(479)$ | $(146)$ | $(96)$ | $(468)$ | 1,326 |  |

Accumulated
gap 137
(479)
(625) (721) $(1,189)$
(Foreign currency not included)
(c) Capital analysis:

|  | $\begin{gathered} \text { December 31, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: |
| Capital adequacy ratio | 11.05\% | 12.69\% |
| Debts to total assets ratio | 1,462.60\% | 1,347.58\% |

(d) Personnel expense, depreciation and amortization for the years ended December 31, 2004 and 2003, were summarized as follows by the nature of expense:

| Items | Cost of2004 <br> Operating <br> expenses | Total | Cost of <br> operations | Operating <br> expenses | Total |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | operations |  |  |  |  |  |  |
| Personnel cost: |  |  |  |  |  |  |  |
| Salaries | 11,699 | 4,563 | 16,262 | 10,875 | 4,336 | 15,211 |  |
| Labor and health | 664 | 377 | 1,041 | 627 | 216 | 843 |  |
| insurance |  |  |  |  |  |  |  |
| Pension | 1,277 | 357 | 1,634 | 1,002 | 520 | 1,522 |  |
| Other | 105 | 261 | 366 | 64 | 408 | 472 |  |
| Depreciation expenses | 446 | 331 | 777 | 494 | 196 | 690 |  |
| Amortization expenses | 479 | 84 | 563 | 506 | 74 | 580 |  |
|  |  |  |  |  |  |  |  |
| (e) Reclassification |  |  |  |  |  |  |  |

Certain amounts in the 2003 financial statements have been reclassified to conform to the 2004 presentation for comparison purpose. None of these reclassifications has a significant effect on the financial statements presentation.


[^0]:    Note: Allocation of 2003 profits is pending subject to the approval in the 2004 Shareholders 'meeting

[^1]:    Note: Allocation of 2003 profits is pending subject to the approval in the 2004 Shareholders 'meeting

